

Business Development Executive

World First is the UK's fastest growing foreign exchange specialist.

Role Description

The role is to become a key member of the World First Business Development / Affiliate Team. We are looking for a motivated Business Development Executive to help establish and maintain key partnerships both in the UK and Europe in order to generate private client business. on the private foreign exchange side.

This role will require the successful candidate will undertake their own lead generation activities on the partnership side and will require both phone based as well as face-to-face selling.

Although ongoing relationship management of individual clients will be undertaken by the dedicated dealing team, you will remain instrumental in maintaining relationships with key partners.

Skills and experience required

- The candidate must be bright, enthusiastic, personable, organised and a self-starter, determined to succeed in a lively environment with a positive, proactive attitude to work.
- Minimum of one year sales experience is required.
- Foreign Exchange experience is not necessary as we will provide training on this, the financial markets and client relationship management.
- He/she will enjoy working in a small team based and must be hard working and have a friendly telephone manner.

Salary

The salary will be commensurate to the candidate's experience but we are expecting to pay between £18,000 - £25,000.